

SOCRAM



MECCANICA

ATTREZZATURE E VEICOLI PER L'IGIENE URBANA

s.r.l.

We work for a clean world



OUR HEADQUARTERS



Who we are

Tradition-Territory-Internationality

SOCRAM MECCANICA represents a consolidated reality in Italy, strongly rooted in its territory, a complete and vital expression of that amount of knowledge, work ethics, pragmatism and innovation that have always characterized this strip of Italian land. If the attachment to the historical and local roots determine its solid basis, SOCRAM MECCANICA has always wanted to get out of a purely localistic dynamic, to propose these same ideas and the innovations that it has been able to bring to the specific market, in a more open environment, thus consolidating a strongly international soul, proactive, but attentive to the requests, needs and experiences of other realities.

More recently, in full coherence with this strategic line, the traditional business area of the company, which has always been linked to the marketing and assistance of innovative products for the collection of municipal solid waste, has been integrated with other products and with other strategic objectives which, however, remain within a distinctly “ecological” environment in order to guarantee the company the ability to keep pace with the evolutions of a constantly evolving market.

Mission

Research and innovation for a better world

Our compromise in ecology: an uncompromising ecology.

SOCRAM MECCANICA's mission is expressed in a constant search for innovative and technological solutions applied to the ecological field, designed and structured to improve people's quality of life. We are therefore interested in what can make the world we live in better and we believe that to achieve this goal, everyone must first play the part of him, small or large it may be.

We want to give the right value even to small things: even to a single piece of paper not left on the street, to a single cleaner breath of air, to the deafening silence of the free growth of a tree.



Let's build the foundations for a sustainable future together



The integrated ecological system



Bins



The new B3 model has recently been added to the traditional range of RST bins on the market for more than thirty years and yet extremely current, which combines the advantages of the metal body (structural resistance) with those of a plastic cover, able to absorb easier the small bumps related to daily use.

With compactors, the bin can reach an inclination of over 80 degrees in the hopper, facilitating emptying and reducing noise and wear related to the shaking of the bin until now essential to ensure effective emptying

Side Loader Compactors



The heart of the range, the result of years of applied research and continuous developments also managed through the "feedback" of our most important global customers, is a complete range of automatic side loader compactors, from 2-3-4 axles, with volumes ranging from 14 and 30 cubic meters.

They are available in various customizable operating solutions: soundproofing kits, weighing kits integrated in the arms, greasing and bin identification systems, fleet management software with download of all collection and service data.

A range that is definitely at the top of the market in terms of performance, efficiency, maintenance simplicity.

Rear Loader Compactors



They represent the traditional approach to waste collection, both in containerization situations with manual handling and "door to door". Even in this area, however, the SOCRAM MECCANICA proposal strives to be innovative in order to be able to propose solutions in step with the evolution of collection services.

On the one hand, therefore, the offer consists of "single-body" mini-compactors and compactors, on the other, the classic vehicles with "tail gate", where in any case unique and modern solutions have been introduced in line with the best international offer.

Side Loader Bin Washer



A fundamental element of the functionality of the side collection is the external image intended as cleanliness, external appearance and functionality of the bins.

The side bin washer therefore represents the necessary completion of the compactors range: internal and external washing and sanitization of symmetrical or asymmetrical side bins intended for side collection, quickly, with minimum use of water and in fully automatic mode.

The integrated system of urban waste



CASSONETTI



COMPATTATORI LATERALI



COMPATTATORI POSTERIORI



LAVACASSONETTI

Cassonetti

Compattatori
laterali

Compattatori
posteriori

Lavacassonetti

The integrated system of urban waste

The roots are strengthened and extended

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Cassonetti

Compattatori
laterali

Compattatori
posteriori

Lavacassonetti

The elements of the integrated municipal waste system

The right solution in every reality

What waste collection system to choose?

... The modern lateral system to make more efficient and automate the collection, even the selective one?

... Or the classic "rear" system to look for a widespread, capillary system permeated in the territory?

... Boxing or "door to door"?

And why not take the best of each and propose an "integrated system"?

SOCRAM MECCANICA despite having promoted, many years ago, the lateral system and bilateral symmetrical bins, has not fossilized on this technology.

The SOCRAM MECCANICA idea is that the most logical solution in waste collection is a combination of the various systemically integrated technologies.

SOCRAM MECCANICA with its technicians, is able to always and in any case recommend the most suitable solution for the single customer, the single city, the single reality, helping, on the basis of its experience, the customer to always choose the most efficient solution, more economic or in any case more in line with its actual requests.

Driverless rental of urban hygiene vehicles

When you need extra equipment, for example if you receive an unexpected assignment from a customer or if you have to cover peak requests for seasonal or unscheduled vehicles, the rental is the ideal solution.

We offer more than 700 vehicles for any need to be used for urban hygiene services with every possible feature to satisfy any need, with a 20% annual renewal of the vehicle fleet so that they are always efficient and technologically updated. It doesn't matter whether you need the vehicle for a month or a year, our rates are always extremely competitive. Furthermore, we carry out frequent maintenance on all our vehicles in compliance with current regulations, in order to guarantee operational efficiency and safety in the event of peak usage, using our maintenance facilities which, with "Full Service" contracts, also provide this service on almost 380 vehicles of our customers.

The types of vehicles available are:

- Satellite vehicles
- Mini compactors
- Rear loader compactors
- Side loader compactors
- Sweepers

Development prospects for the rental of special vehicles

In the short and long-term rental of vehicles dedicated to urban hygiene services, SOCRAM is a partner of the main public and private companies in the sector.

Following an innovative and eco-sustainable business model, over the years, the Company has invested significantly in the growth of its activities and is currently one of the leading companies in Italy in this specialized market where opportunities have increased significantly in recent years. exponentially and in the next few years they may more than double.

In the expansion projects there is also the will to expand internationally in countries such as France and Spain and once you have gained experience in these markets, aim for an expansion to other countries such as Romania, Poland, Portugal and why not, in its next phase of growth, also look to the more advanced countries of North Africa such as Egypt.

The next few years will be crucial for our international expansion plans and we would be happy to be able to offer our services in more geographical areas and to more customers, contributing to the development and improvement of sustainable mobility models for the collection of waste for urban hygiene. throughout Europe and the world.

OPERATING REVENUES € X 1000		
Year	Total Revenues	Rentals, Services Revenues
Anno 2017	7.443	3.780
Anno 2018	17.932	4.748
Anno 2019	16.570	4.956
Anno 2020	13.180	4.092
Anno 2021	13.125	4.713
Anno 2022 (31.10.22)	9.280	4.829

Why rent the vehicles? Simple!

1. Leasing offers significant savings compared to buying, freeing up capital that can be invested in other potentially more profitable ways.
2. Ability to provide the vehicles you need, when and where they are needed, in order to keep the inventory of vehicles to a minimum.
3. The location allows you to adapt the type and size of the vehicles to the work to be done to maximize the economy and safety.
4. It is possible to significantly reduce the costs of downtime, eliminating the need for large areas necessary for the parking of equipment not in use.
5. The vehicles will be delivered to you in perfect working order and these have regular maintenance and comply with all current regulations.
6. Thanks to the lease, you will not need to spend time and money to deal with insurance issues, revisions and / or repairs.

How does it work?

The contract is issued on the basis of variable data such as:

- the type of equipment
- the duration of the lease

Location and maintenance of bins with MyFleetEco

Another interesting solution is the tracking of containers which allows you to identify the position on the territory of each individual bin in your park in real time. This way you will be able to quickly adapt to new developments and make careful and informed decisions. The bin tracking system, in addition to the geo-location visible on a Google map, offers immediate access to information on the maintenance status of the bins.

MyFleetEco allows you to generate accurate and reliable reports based on numerous separate parameters based on the information loaded on the handheld device supplied to the operator. These include, among others, the damage detected on the container, the spare parts used and the exact location in the area by address and GPS coordinates. The data collected in customizable tables can be, through reports, transformed into files that can be exported in PDF or Excel format.

- Localize the position and maintenance status of containers in real time
- Demonstration of the regularity of the maintenance carried out
- Consult the history of inspections and locations
- Send communications and missions to operators
- View and export summary reports

Monitoraggio Cassonetti Tempo Reale

Legenda **Aziende**

Cassonetti Localizzati: **1382**
 Stato: **Nessun Cassonetto Selezionato**

Filtra per Municipio
 Roma XIX - Monte Mario

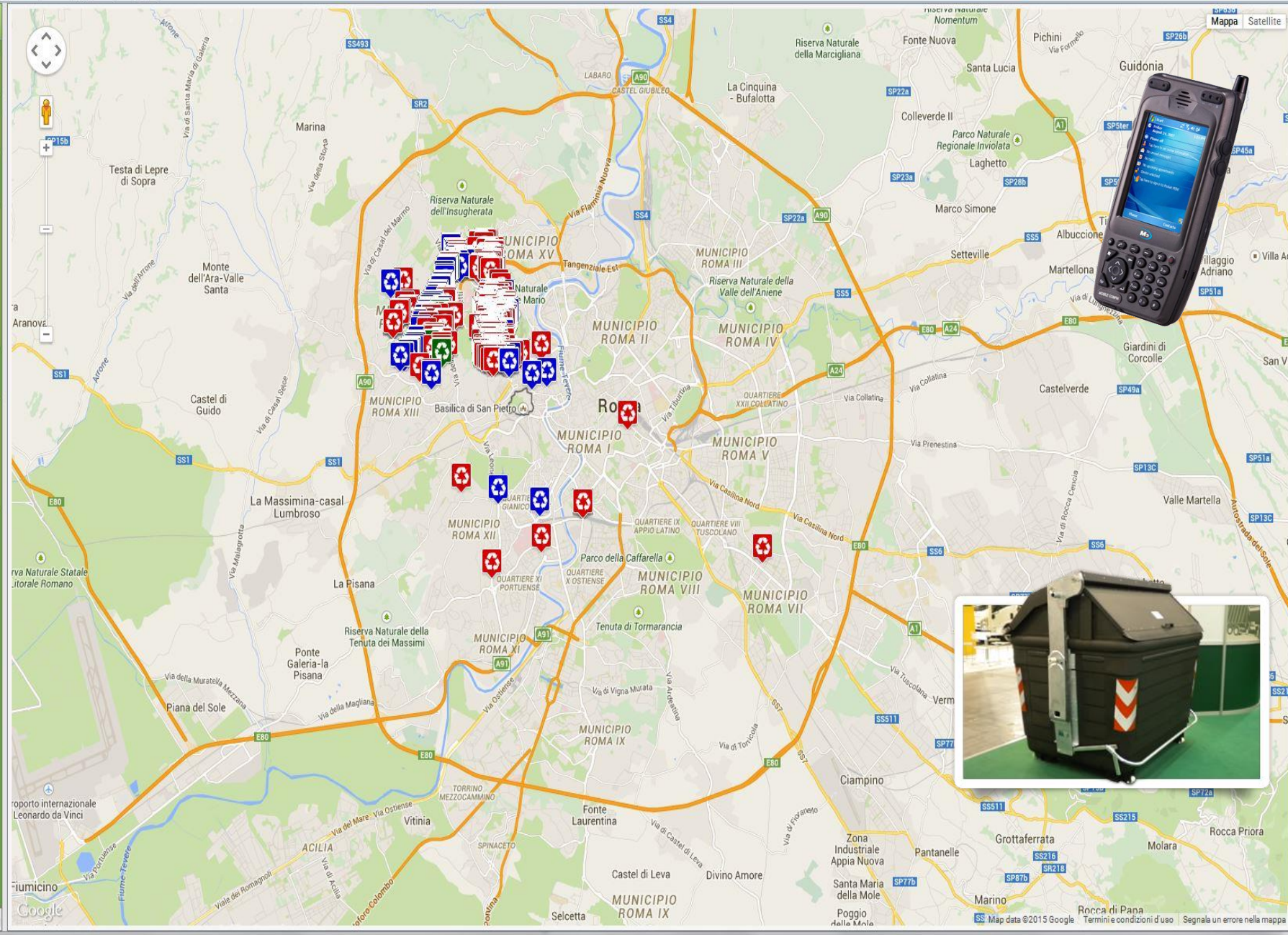
Filtra per Cassonetto
 Imposta Filtro

Storico Ispezioni

Municipi

Cassonetti Mancanti

ValueUp srl



OUR CUSTOMERS

The customer, our first technical partner

In a complex market for solutions and problems and, moreover, in constant evolution, an effective close relationship with its customers assumes a fundamental character: its requests and, why not, its criticisms, thus represent the inspiring element of the development and research work on all our products, tracing their evolutionary lines.

The international dimension reached by many of our customers then pushes us to organize ourselves in a dynamic that is not merely local but global, guaranteeing our customers professionalism, dynamism and speed of intervention.



OUR CUSTOMERS IN ITALY

ACEGAS
AMA FM
AMAGEST
AMA SPA
AMBIENTE S.R.L.
AMBI.EN.TE CIAMPINO S.P.A.
AMIAT
APM MONTEROTONDO
APRICA
ASA TIVOLI
ASIA NAPOLI S.P.A.
ASIU PIOMBINO
ASM RIETI SPA
ASM TERNI S.P.A.
ASMIU PIOMBINO
ASP CIAMPINO SPA
AVR SPA
CASTELFUSANO
CISTERNA AMBIENTE SPA
CITTA' PULITA SRL
COMUNE DI ASCREA
COMUNE DI COLLEVECCHIO
COMUNE DI CONCERVIANO
COMUNE DI CONTIGLIANO

COMUNE DI FIAMIGNANO
COMUNE DI VILLA S. GIOVANNI IN TUSCIA
COMUNITÀ MONTANA SABINA
CONSORZIO CO.GEI
COOP. SOLE
COOPLAT
COSP TECNOSERVICE
ECO CAR SRL
ECOEMME
ECOGEST
ECONORD S.P.A.
FIUMICINO SERVIZI
GESAM SRL
GESENU
GE.SE.PU. S.P.A.
INTERPARK
LRS TRASPORTI
LU.PA SRL
MANUTENCOOP
SERVIZI AMBIENTALI SPA
MASSIMI ECOLOGIA
MULTISERVIZI MARINO
PAOLETTI ECOLOGIA S.R.L.
PORCARELLI

PROVINCIA DI RIETI
RIECO SPA
ROMANA DIESEL
S.A.T.E. SPA
SAO SPA
SEA S.P.A. CAMPOBASSO
SEA AMBIENTE VIAREGGIO
SERVIPLUS SOC. COOP.
SERVIZI AMBIENTALI
TECNICA DINAMICA SRL
VALLE UMBRA SERVIZI S.P.A.
VOLSCA AMBIENTE SPA

DIVERSIFICATION AND NEW DEVELOPMENT PERSPECTIVES

SOCRAM MECCANICA has already begun in 2014 to diversify its activities by focusing on the logical completion of the waste cycle aimed at disposal technologies with particular attention to those aimed at the recovery of secondary materials and the transformation of waste into energy.

Together with a pool of technicians and choosing the best companies on the market to develop projects in Kenya, Iraq, the United Arab Emirates, Russia and various other realities around the world.

TURNOVER LAST FIVE YEARS

SOCRAM MECCANICA SRL

YEAR 2017 € 7.443.521

YEAR 2018 € 18.056.328

YEAR 2019 € 17.711.843

YEAR 2020 € 13.741.662

YEAR 2021 € 13.787.798





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